To: Libby Landers
Cc: Sara Peet
Subject: RE: Flock Safety INV-41072
Date: Tuesday, July 16, 2024 10:27:50 AM

Libby –

Advanced Search has yet to return value for us, so we will

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Libby Landers <libby.landers@flocksafety.com>
Sent: Thursday, July 11, 2024 2:44 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Sara Peet <speet@cityofsantamaria.org>
Subject: Re: Flock Safety INV-41072

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Hi Commander Cohen & Sara,

Thank you for your time today. Here are the items we discussed:

- **Advanced Search:** you will get back to me in the coming days on how you'd like to proceed
- **Auto Invoice -** I will submit a ticket to get this to stop, per our discussion this is a mistake since this opportunity is not yet complete
- **Final Invoice for Phase 3** - the wheels are already in motion, billing is aware their records are incorrect and you should receive an invoice in the next couple of days
- **Phase 3 contract dates:** August 5, 2023-August 4th, 2028, set to renew on August 5th, 2028.
- **Phase 1 Final Camera:** latest update as of 6/20, PD sent location to private property owner. Waiting for PD to report back to Flock.

I think I covered it all, right?

Thanks!!!

Libby

On Thu, Jul 11, 2024 at 9:59 AM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> 11:15 today works great. Does a Teams meeting or Zoom work? I'd like Sara to

participate as well.

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Libby Landers <libby.landers@flocksafety.com>
Sent: Thursday, July 11, 2024 9:46 AM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Sara Peet <speet@cityofsantamaria.org>; Jake Sherman <jake.sherman@flocksafety.com>
Subject: Re: Flock Safety INV-41072

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Hi there,

Yes, I can give you a call today at 11:15am or we can chat on Monday at 11am.

Do either of those times work for you?

Libby

On Wed, Jul 10, 2024 at 9:35 AM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> Libby –
>
> Can we set up a meeting or phone call? I'd like to discuss our project status and billing. There are a few things I think we can knock out with a quick conversation.
>
> 1. The on-going $3500 bill for advanced search
> 2. The auto-billing for $93k.
> 3. The outstanding bills for our phase one and phase two projects.
>
> We have money, and would like to pay Flock, but haven't seen an invoice for the larger project(s). There might still be one camera outstanding.
>
> Thank you,
>
> Dan
>
> *Dan Cohen, Division Commander*
> *Santa Maria Police Department*
> *(805) 928-3781 X-1234*
>
> ---

From: Libby Landers <libby.landers@flocksafety.com>
Sent: Friday, June 14, 2024 9:31 AM
To: Sara Peet <speet@cityofsantamaria.org>
Cc: jake.sherman@flocksafety.com; Michael Balcorta <mbalcorta@cityofsantamaria.org>; Stephen Best <sbest@cityofsantamaria.org>; Daniel Cohen <dcohen@cityofsantamaria.org>
Subject: Re: Flock Safety INV-41072

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Hi Sara,

I am showing that all cameras are installed. Is there something more specific that you'd like me to look into?

Libby

On Thu, Jun 13, 2024 at 4:22 PM Sara Peet <speet@cityofsantamaria.org> wrote:

> Good Afternoon, Libby,
>
> Since we're discussing the status of our cameras, I thought I'd take this opportunity to inquire about the additional 104 camera project status? Can you please reach out with an update on that contract when you have a moment?
>
> Thank you,
>
> *Sara Peet*
> Santa Maria Police Department|1111 W. Betteravia Rd.|Santa Maria, CA 93455
> (805) 928-3781 x2442
>
> ---
>
> **From:** Daniel Cohen <dcohen@cityofsantamaria.org>
> **Sent:** Thursday, June 13, 2024 1:39 PM
> **To:** Libby Landers <libby.landers@flocksafety.com>
> **Cc:** jake.sherman@flocksafety.com; Billing Team <billing@flocksafety.com>; Michael Balcorta <mbalcorta@cityofsantamaria.org>; Stephen Best <sbest@cityofsantamaria.org>; Sara Peet <speet@cityofsantamaria.org>
> **Subject:** RE: Flock Safety INV-41072
>
> Libby –
>
> Sounds good, thank you for your quick response. Yes, we understand upon the

completion of our contract, there will be a rate increase.

Thank you,

Dan

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Libby Landers <libby.landers@flocksafety.com>
Sent: Wednesday, June 12, 2024 2:57 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: jake.sherman@flocksafety.com; Billing Team <billing@flocksafety.com>
Subject: Re: Flock Safety INV-41072

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Hi Commander Cohen,

I am not sure why that renewal invoice was triggered because we are still waiting for that last camera...how many years later . It sounds like Melissa just sent a new location for that camera to Michael on Monday so hopefully we are on our way.

So with that being said, please disregard the latest renewal invoice. @George Pitt Jr., please be sure to cancel and stop that invoice moving forward. They will not be invoiced again until a year after the date that the last camera is validated.

But just to confirm, once that date does come, these 31 cameras will increase to $3,000/year.

Let me know if you have any additional questions! Sorry for the confusion, I think our invoice system just keeps thinking this is too good to be true

Libby

On Wed, Jun 12, 2024 at 1:22 PM Billing <billing@flocksafety.com> wrote:

> Good afternoon Commander Cohen,
>
> Per our conversation.
> I have CC'd the sales representative /Mr. Sherman and the CSM/ Mrs. Landers and the Project Manager? Mrs Barker -Solsbery on this email.

Commander Cohen would like a call with all three on the line to discuss various things. The agreement and completion of the install. Reason being he was billed for the original agreement $85,250 and paid. Then was billed for the renewal for $93,000. But the install has not been completed. I attached a copy of that agreement below.
Please reach out to the Commander 805-928-3781 EXT 1234.
This is from Case # 00645799. That I will keep open. Until confirmation of the call has been noted to the case.

Regards,

George W.Pitt Jr.
Accounts Receivables Department
Tel: 470-431-7025
george.pitt@flocksafety.com

Flock Safety | Flock Safety Solutions for Police
Spend less time searching for that first lead and more time clearing cases.
Hundreds of law enforcement agencies...

---------- Original Message ----------
From: Daniel Cohen [dcohen@cityofsantamaria.org]
Sent: 6/11/2024, 6:53 PM
To: billing@flocksafety.com
Subject: RE: Flock Safety INV-41072

Can someone please give me a call about this invoice?

Thank you,

Dan

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Billing Team <billing@flocksafety.com>

Sent: Sunday, June 9, 2024 10:16 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>; Michael Balcorta <mbalcorta@cityofsantamaria.org>; Sara Peet <speet@cityofsantamaria.org>
Subject: Flock Safety INV-41072

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Flock Safety Customer,

Thank you for choosing Flock Safety. You recently should have received an invoice. If you have not received an invoice please email billing@flocksafety.com.

Attached you will find our W-9, payment options, and Flocks general COI. If you require further documentation please contact us before the invoice is due.

Your business is greatly appreciated.

Flock Safety

--

Powered by Tesorio

thread::jj2Dj8sGKTKLTA8Tx9x53g4::